

Programs of Study for January Admission

(For all students who entered in January 2004 or later)

18 Month Program (48 credits are required to graduate. All students take 40 cr. hours of required courses plus 8 cr. hours of electives.)

One credit will be added during the academic year.

YEAR ONE

Fall Term	Spring Term (6 credits)	Summer Term (5 credits)
	Foundations of Business	Business, Government & the
	Economics (3 cr.)	Global Economy (3 cr.)
	Leading Individuals & Groups (3 cr.)	Quantitative Analysis (2 cr.)

YEAR TWO

Fall Term (10 credits)	Spring Term (13 credits)	Summer Term (13 credits)
Financial Reporting & Analysis (3 cr.)	Finance (3 cr.)	Strategy & Leadership (3 cr.)
Marketing Management (3 cr.)	Managerial Accounting (3 cr.)	Leadership, Governance & Accountability (2 cr.)
Technology & Operations Mgmt. (3 cr.)	Negotiation (2 cr.)	Strategic Decision Making (2 cr.)
Communication Strategies (1 cr.)	Organizations & their Environment (2 cr.)	Elective (2 cr.)
	Elective (2 cr.)	Elective (2 cr.)
	Career Strategies (1 cr.)	Elective (2 cr.)

30 Month Program (48 credits are required to graduate. All students take 40 cr. hours of required courses plus 8 cr. hours of electives.)

One credit will be added during the academic year.

YEAR ONE

Fall Term	Spring Term (6 credits)	Summer Term (5 credits)
	Foundations of Business	Business, Government & the
	Economics (3 cr.)	Global Economy (3 cr.)
	Leading Individuals & Groups (3 cr.)	Quantitative Analysis (2 cr.)

YEAR TWO

Fall Term (6 credits)	Spring Term (6 credits)	Summer Term (5 credits)
Financial Reporting & Analysis (3 cr.)	Managerial Accounting (3 cr.)	Technology & Operations Mgmt. (3 cr.)
Organizations & their Environment (2 cr.)	Marketing Management (3 cr.)	Elective (2 cr.)
Communication Strategies (1 cr.)		

YEAR THREE

Fall Term (5 credits)	Spring Term (6 credits)	Summer Term (8 credits)
Finance (3 cr.)	Leadership, Governance & Accountability (2 cr.)	Strategy & Leadership (3 cr.)
Strategic Decision Making (2 cr.)	Negotiation (2 cr.)	Career Strategies (1 cr.)
	Elective (2 cr.)	Elective (2 cr.)
		Elective (2 cr.)

42 Month Program (48 credits are required to graduate. All students take 40 cr. hours of required courses plus 8 cr. hours of electives.)

One credit will be added during the academic year.

YEAR ONE

Fall Term	Spring Term (6 credits)	Summer Term (5 credits)
	Foundations of Business	Business, Government & the
	Economics (3 cr.)	Global Economy (3 cr.)
	Leading Individuals & Groups (3 cr.)	Quantitative Analysis (2 cr.)

YEAR TWO

Fall Term (4 credits)	Spring Term (3 credits)	Summer Term (3 credits)
Financial Reporting & Analysis (3 cr.)	Managerial Accounting (3 cr.)	Technology & Operations Mgmt. (3 cr.)
Communication Strategies (1 cr.)		

YEAR THREE

Fall Term (5 credits)	Spring Term (5 credits)	Summer Term (4 credits)
Finance (3 cr.)	Marketing Management (3 cr.)	Elective (2 cr.)
Organizations & their Environments (2 cr.)	Negotiation (2 cr.)	Elective (2 cr.)

YEAR FOUR

Fall Term (2 credits)	Spring Term (4 credits)	Summer Term (6 credits)
Strategic Decision Making (2 cr.)	Leadership, Governance & Accountability (2 cr.)	Strategy & Leadership (3 cr.)
	Elective (2 cr.)	Career Strategies (1 cr.)
		Elective (2 cr.)

* As of September, 2003 GSM 435 Finance changed to 3 credits.

** As of September, 2003 GSM 426 Marketing Strategy changed to 2 credits. This course was moved to the fall term for evening students in 2002. Also, this course was renamed GSM 426 Strategic Decision Making in September, 2004.

*** As of September, 2003 GSM 441 Leadership, Governance and Accountability was added to the curriculum. For students in progress before September, 2003, this course can be taken as an elective. If a student has taken GSM 435 Finance for 3 credits and GSM 426 Marketing Strategy for 1 credit, they are required to take GSM 441 for one credit. This course will be offered in the spring term for evening students starting in January, 2004.

**** As of September 2005, GSM 450 Career Strategies will only be offered in summer evenings or spring day.