

SAMPLE INTERVIEW QUESTIONS

1. Tell me about yourself?
2. Why did you leave last your job?
3. What have you been doing since you were last employed?
4. Why do you want to work here?
5. Why should we hire you?
6. What do you know about our organization?
7. What can do for us that someone else can not?
8. Have you ever had problems with a coworker or manager? Describe the situation for me. How did you resolve the conflict?
9. Describe some times when you were not very satisfied or pleased with your own performance. What did you do about it?
10. Give me an example of an important goal you had to set and tell me about your progress in reaching that goal.
11. What was your role in your department's most recent success?
12. What do you consider to be your greatest strengths and weaknesses?
13. What have you learned from your mistakes?
14. What was the best decision you ever made?
15. Describe a time when you were faced with problems or stresses at work that tested your coping skills. What did you do?
16. How do you deal with competition? Are you a competitive person?
17. What would you consider an ideal work environment? Ideal boss?
18. What are your long-range career objectives, and what steps have you taken toward obtaining them?
19. Why did you choose Simmons to get your MBA?
20. How well do you work with people? Do you prefer working alone or in teams?

21. Describe a situation when working with a team produced more successful results than if you had completed the project on your own.
22. Tell me about a time when you had to gain the cooperation of a group over which you had little or no authority. What did you do?
23. Do you consider yourself to be a leader? What do you think makes a good leader?
24. Tell me about your management style? What would your team say about you?
25. What do you do when people disagree with your ideas?
26. Describe a situation where you found yourself dealing with someone who didn't like you. How did you handle it?
27. Tell me about a time when you had to use your presentation skills to influence someone's opinion.
28. Recall a time when you were assigned what you considered to be a complex project. Specifically, what steps did you take to prepare for and finish the project? Were you happy with the outcome? What one step would you have done differently given the chance?
29. Describe a situation in which you found that your results were not up to your manager's expectations. What action did you take?
30. Give me an example of a time when you tried to accomplish something and failed. What did you do about this?
31. What professional accomplishment are you most proud of and why?
32. When were you happiest in your career?
33. What motivates you to go the extra mile?
34. What do you see yourself doing 5 years from now? 10 years from now?
35. What does it mean to be successful? According to your definition, how successful have you been so far?
36. What is the most creative thing you have ever done?
37. What is the last book you read? Where do you go for current news?
38. How much money do you expect if we offer you this position?
39. What questions do you have for me?